

Subject: Notice of sales compensation rates

Dear Member:

Authorized L.A. Care *Covered*<sup>TM</sup> (LACC) contracted agents and brokers help you choose and enroll into the health care coverage that is right for you and serve you throughout the year. When the agents sell and service our policies (enroll members in our product line L.A. Care *Covered*<sup>TM</sup>), we pay them a sales commission. These sales commissions do not affect the amount you pay each month for your plan. Your monthly payment, also called a premium, is the same if an agent helps you or not.

Starting Jan. 1, 2022, we need to let members know how much we pay agents and brokers, as part of the Consolidated Appropriations Act. Below is our sales commission rates. The age of the policy or how many policies an agent or broker sells may affect the amount we pay them. If your agent or broker works for an agency, both the agency and your agent/broker share a commission.

**Commission Rates\***

Member/Enrollment Period	Commission
Newly enrolled individual in LACC	\$20.00 per member per month (PMPM)
LACC members renewing	\$20.00 per member per month (PMPM)

If you have questions about this letter, please contact your authorized L.A Care *Covered*<sup>TM</sup> agent or broker.

Sincerely,

L.A. Care *Covered*<sup>TM</sup>

1-855-270-2327

\*Commission rates are a percentage of the premium.