## **Scope of Appointment Confirmation Form**

that Licensed Sales Representatives type of plan and products you are int	C) and Cost Plans   Dental-Visio  Drug (Part D) Plan   Hospital Ind	nt focuses only on the used for each Medicare
By signing this form, you agree to me products checked above. The Licens	eet with a Licensed Sales Representative sed Sales Representative is either employed on your enrollment in a plan. They do	oyed or contracted by a
•	ur current or future enrollment in a Med nroll in a Medicare plan. All information բ	
Beneficiary or Authorized Re	presentative Signature and Sign	ature Date:
Signature of applicant/member/au	·	Today's Date
If you are the authorized representati	ive, please sign above and print clearly	and legibly below:
Name (First_Last)	Relationship to Beneficiary	
To be completed by Licensed Sale	es Representative (please print clearly	and legibly)
Licensed Sales Representative Name (First_Last) Steve Shorr	Licensed Sales Representative Phone 310 – 519 – 1335	Licensed Sales Representative ID 2044245
Beneficiary Name (First_Last)	Beneficiary Phone	Date Appointment will be Completed
Beneficiary Address		
Initial Method of Contact Plan(s) the	Plan(s) the Licensed Sales Representative will Represent During the Meeting	
Licensed Sales Representative Signa	ature	

## Medicare Advantage Plans (Part C) and Cost Plans

**Medicare Health Maintenance Organization (HMO) Plan** — A Medicare Advantage Plan that provides all Original Medicare Part A and Part B health coverage and sometimes covers Part D prescription drug coverage. In most HMOs, you can only get your care from doctors or hospitals in the plan's network (except in emergencies).

**Medicare HMO Point-of-Service (HMO-POS) Plan** — A Medicare Advantage Plan that provides all Original Medicare Part A and Part B health coverage and sometimes covers Part D prescription drug coverage. HMO-POS plans may allow you to get some services out of network for a higher copayment or coinsurance.

**Medicare Preferred Provider Organization (PPO) Plan** — A Medicare Advantage Plan that provides all Original Medicare Part A and Part B health coverage and sometimes covers Part D prescription drug coverage. PPOs have network doctors, providers and hospitals but you can also use out-of-network providers, usually at a higher cost.

Medicare Private Fee-For-Service (PFFS) Plan — A Medicare Advantage Plan in which you may go to any Medicare-approved doctor, hospital and provider that accepts the plan's payment, terms and conditions and agrees to treat you — not all providers will. If you join a PFFS Plan that has a network, you can see any of the network providers who have agreed to always treat plan members. You will usually pay more to see out-of-network providers.

**Medicare Special Needs Plan (SNP)** — A Medicare Advantage Plan that has a benefit package designed for people with special health care needs. Examples of the specific groups served include people who have both Medicare and Medicaid, people who reside in nursing homes, and people who have certain chronic medical conditions.

**Medicare Medical Savings Account (MSA) Plan** — MSA Plans combine a high deductible health plan with a bank account. The plan deposits money from Medicare into the account. You can use it to pay your medical expenses until your deductible is met.

**Medicare Cost Plan** — In a Medicare Cost Plan, you can go to providers both in and out of network. If you get services outside of the plan's network, your Medicare-covered services will be paid for under Original Medicare but you will be responsible for Medicare coinsurance and deductibles.

## Stand-alone Medicare Prescription Drug (Part D) Plan

**Medicare Prescription Drug Plan (PDP)** — A stand-alone drug plan that adds prescription drug coverage to Original Medicare, some Medicare Cost Plans, some Medicare Private Fee-For-Service Plans, and Medicare Medical Savings Account Plans.

## **Other Related Products**

**Medicare Supplement (Medigap) Products** — Insurance plans that help pay some of the out-of-pocket costs not paid by Original Medicare (Parts A and B) such as deductibles and coinsurance amounts for Medicare approved services.

**Dental/Vision/Hearing Products** — Plans offering additional benefits for consumers who are looking to cover needs for dental, vision, or hearing. These plans are not affiliated or connected to Medicare.

**Hospital Indemnity Products** — Plans offering additional benefits; payable to consumers based upon their medical utilization; sometimes used to defray copays/coinsurance. These plans are not affiliated or connected to Medicare.